Risk management is more important than ever for the in-house lawyer, with the need to manage risk in the face of economic uncertainty and increased regulation. Formal risk management programmes are being increasingly adopted and the responsibility for their development and implementation will often rest with the in-house lawyer.

This seminar will focus on how best to protect and advise businesses in this challenging climate. It will consider a number of areas of direct relevance and concern for in-house lawyers: exposure to risks, how to spot them and the development of risk-avoidance or mitigation strategies.

**Legal Risk Management**

**Practical Strategies for In-House Lawyers**

In association with:

lewissilkin

6 March 2012
De Vere Holborn Bars, 138-142
Holborn, London, EC1N 2HG

**C&I Fees:**
Subscriber Member Fee: £295 + VAT
Non Member Fee: £395 + VAT
5¾ Hours CPD

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<th>Time</th>
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<tr>
<td>9.00</td>
<td>Registration and Refreshments</td>
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<tr>
<td>9.30</td>
<td>Chairman’s Opening Remarks</td>
<td>Tom Coates, Lewis Silkin</td>
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| 9.40  | Crisis Management: When Risks Become Crises | Brought to life through experience of a range of organisational crises, from natural disasters to senior management malpractice, this session will:  
- Review best practice risk models to ensure risks are identified early  
- Outline the structures and cultures required to manage crises should the worst happen  
- Review the role of legal advisers in both risk and crisis management  
| Eddie Bensilum, Regester Larkin  
Giles Crown, Lewis Silkin |
| 10.30 | Commercial Contracts (1)               | How to manage risks in contracts:  
- Exclusion/limitation of liability clauses  
- Unfair Contract Terms Act 1977  
- Contractual Estoppel  
- Liquidated Damages Clauses  
| Nigel Enticknap, Lewis Silkin |
| 11.00 | Refreshments                           |                                        |
| 11.15 | Living with Risk – a Day to Day Guide  | Understand how legal risks influence our organisations  
- Not every risk is a crisis  
- Risk is good - learn to live with it  
| Ian Jones, BP Lubricants |
| 12.00 | Electronic Information: Litigation and Data Protection Risks |  
- Litigation Risk – managing and mitigating the risks  
- Electronic Information - how to keep it and destroy it  
- Appointing Data Processors - Key steps towards compliance  
- Data Loss - common mistakes and how to solve them  
|                                    |
| 12.45 | Questions and Answers                  |                                        |
| 1.00  | Lunch                                  |                                        |
| 2.00  | Bribery                                | The new offence of failing to prevent corruption  
- Advancing the 'adequate procedures' defence  
- What is the new offence of bribing a foreign public official?  
- When are the prosecution authorities likely to take action?  
| Brinsley Dresden, Lewis Silkin |
| 2.45  | Refreshments                           |                                        |
| 3.00  | Commercial Contracts (2)               | Insolvency Risks/Procurement Risks for Customers and Bidders:  
- Assessing prospective counterparties  
- Managing insolvency risks during the contract  
- Retention of title and termination  
- Restricted procurement procedure  
- The Procurement Remedies Regulations  
- Practical tips to mitigate your procurement risk  
| Mark Lim, Lewis Silkin  
Simon Morrissey, Lewis Silkin |
| 3.45  | Employment Risk                        | The importance of adequate employment documentation  
- Why managing underperformance is key  
- How to avoid being sued for discrimination  
- TUPE  
| James Davies, Lewis Silkin |
| 4.30  | Questions and Discussion               |                                        |
| 4.45  | Close                                  |                                        |

**Last year’s delegates said:**

"A well organised and presented event - many thanks"

"Speakers were very good. They had all given thought to practicalities"

"Another good C&I course, thank you. Very useful"

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